

AIMIA[®] FOODS

Our Trends Book aims to paint a picture of the future landscape, capturing what's hot now and what may be to come.

Sparking conversation, fuelling ideas and underpinning our plans

Enjoy!

Trends Content



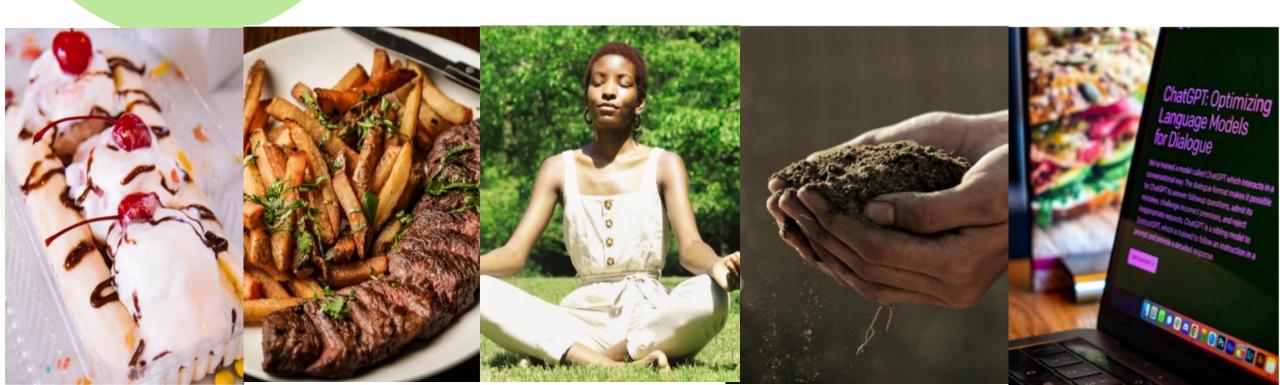
Leading trends



F&B Key themes



The hottest flavours





Leading Trends



Transformational Tech

Whilst many remain hesitant tech is driving change in everything we do, advances in AI and AR change our work life, home life, social life
Forbes say the key is balancing with human intervention For food & drink it offers undiscovered convenience in planning meals, preparing & buying food





TECHNOLOGY

AI TO GUESS SHOPPERS' AGE

Al technology that guesses the age of shoppers wanting to buy alcohol is to be rolled out in supermistels under operations. The hope is that it will act as a "shelid to aggression" for shopworkers trying to stop under-age sales. Cameras will be installed on tills and will exhauste how old the customer is by scanning their face - if it believes the person to be under-age, their ID would then be checked by a shop assistant. Tesco, Asda, Morrisons and Co-op have already been part of trials with cameras installed on self-service tills.



Ipsos says **optimism** is on the rise. Seventy per cent think next year will be a better year than this one. This is an increase of 5pp on last year's figure. (Dec 23)

Economy - inflation has slowed. "Normal" Shopper confidence is expected to rise. Although consumers still look to save money ie cooking more at home

Joy: Researchers tell us that experiencing happiness is within our reach with "micro-acts of joy." The team found that "daily micro-acts of joy, like making a gratitude list or practicing positive reframing, helped participants experience a 25% increase in emotional well-being, 34% boost in levels of coping perception, and 12% jump in self-reported sleep quality over the course of a week." Euromonitor refers to this as "delightful distractions"



Leading Trends



Change



Home: Many activities concentrated at home during the pandemic that were assumed to be temporary are morphing into permanent choices. Cooking rather than eating out, home schooling, at-home personal devices, and workspaces are redefining schedules, social lives, and floorplans. And the configuration of households continues to change

Jobs & success: The impact of the Great Resignation and then quiet quitting have left workers questioning the choice of jobs, the quality of workplaces and bosses, and generally what success means.

Aging & retirement: "active agers" whilst we have an ageing population they want to live longer & live better

Experts are putting the spotlight on the effects of chronic noise, drinking, climate change, and Al's cognitive burden of distinguishing real from fake. **Taboos** around loneliness, anxiety, and depression, menopause continue to fall.

Trends around gut health, sleep & skincare gain momentum

From IV drips to cold exposure therapy, **interest in life extending products is going mainstream**. One key
driver is a loss of faith in public health services, triggered
by the pandemic. As a result, over half of global
consumers (51%) now turn to diverse meals to remedy
their health issues.



Top 10 Food and Beverage Trends – 2025



harnessing ai



pillars of protein



awesome ambient



simple gourmet



umami 3.0



retro throwback



regenerate land and sea



smart plants



hack my health



ultra processed impact





harnessing ai

The future is now, and there's no need to be scared; rather, it's an exciting time to think about how we can harness the power of Al in conjunction with the wisdom of human intelligence, to (amongst other things) speed up scientific breakthroughs, reduce costs and inefficiencies in the food system, improve consumer experience and drive creativity.



pillars of protein

Plant based is now mainstream, arguably even experiencing a plateau; but focus is now on the other key pillars of alt protein – cultivated (aka lab made), fermentation (both biomass and precision), and molecular farming (growing protein... in plants!).

awesome ambient

The ambient aisle is going through a revolution; tins and jars are going gourmet, meal solutions are getting a global makeover, instant noodles and pasta are reimagined, rice dishes come biting at their heels – and last but not least, there's powdered... everything.



simple gourmet

With consumers watching the pennies, they want meals that guarantee satisfaction and deliciousness. Chefs respond to the call with gourmet takes on the most simple of dishes - think chicken and chips, burgers, hot dogs, chicken wings and steak frites - done to perfection. They may look simple, but they're prepared with Michelin-grade craft and care.





umami 3.0

We can't get enough of all things umami, so cooks are getting more creative and bold – for instance using animal fat to give rich, round umami mouthfeel, adding unexpected umami ingredients like olive, black garlic or tomato to desserts, and washing it all down with super savoury cocktails.





retro throwback

Everything old, is new... Unabashedly retro dishes from the 50s through to the 80s are back in vogue – from appetisers (prawn cocktails, gilda skewers, etc) to mains (poached fish in butter sauce, meatloaf, etc) to dessert (trifle, roulades, etc). All served on vintage crockery of course, and paired with classic tipples like dirty martinis or sherry cocktails.

regenerate land & sea

Climate change is threatening our livelihood, so we need to prioritise the planet. Regenerative farming practices are vital to protecting our soil and crops; so too are sustainable aquaculture practices to protect our underwater ecosystems.



smart plants

There's power in plants! Some start-ups and scientists are turning plants into 'protein factories' through molecular farming, and others are using gene-editing technology to give plants different advantages – e.g. to enhance the flavour or nutritional content of crops, or reduce undesirable traits. Both approaches have the potential to revolutionise the quality, availability, and sustainability of our food supply.





hack my health

People are leveraging the power of genetics, biology, neuroscience and nutrition to 'hack' their unique biology – to not just live longer, but also live better. Because one size does not fit all... For some it's about simple day-to-day choices like changes to diet, meditation and breathwork to feel better as we age; others think further outside the box, looking to digi-health and beyond to not just slow down ageing – but perhaps even reverse it.

ultra processed impact

The debate around 'ultra processed' foods continues, as we better understand the links between what we eat now – and our long-term health down the road. There's a lot yet to unpack about the definition of ultra-processed, and why these foods are so prevalent – but in the meantime, 'You Are What You Eat' is an ever more relevant mantra.





Top 3 key themes for Hot & Cold Beverages

1. Retro throwback



Everything old is new!
Evoke nostalgia & comfort by
looking to past years

2. Awesome ambient



Move over Chilled, Ambient and in particular powder is having a moment think powdered superfoods, hydration, ice

3. Health wealth



From ice baths to bio hacking to menopause Eating for lifestage & healthy ageing are key

Retro throwback

Yearning for simpler, happier times
Leaning into simple, classic comforts that are guaranteed to satisfy cravings and put a smile on their face
Retro dining, Banana split, knickerbocker glory, trifle
Throwbacks cocktails; from the 20s right through to the 80s

Floats



Grape nectar fizz float



Nando's menu hack frozen yoghurt & coca cola (Nando's Singapore)

Hot chocolate float

Bows



Sugar cookie bows

Creams Retro Rocket Sundae

Sprinkling desserts into new categories



Awesome Ambient

Powered by savvy living trends, ambient appeal is on the up as consumers and brands reappraise it's convenience, waste reduction & ease of transport / storage

Encouraged by creativity, innovation & a gourmet treatment

Powder power



Attention grabbing





Kits



Breakfast Noodles



Seaweed Noodles

Milks alternatives

Superfoods

Cocktails

Health Wealth

Not just living longer but living better

Eating for life stage is gaining popularity with rise in products for menopause or specifically for kids

Not one size fits all "Proactive prevention"

Allied Market Research predicts the functional drinks market to be worth \$200M by 2030

Functional drinks





Sleep mocktail











Lifestage



Golden Milk



The Dunkin' SPARKD' Energy drinks are a new range of refreshments offering customers an alternative way to boost their alertness. The iced drinks mix caffeine with vitamins and minerals and come in two flavours: Berry Burst and Peach Sunshine. (US)



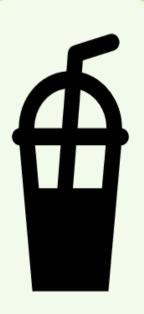


Collagen Tea





Hotest Flavours





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The key themes we explored last year continue to gain momentum, this year we explore the expansion of these trends







Desserts Re-imagined

Dessert & pudding flavours continue to make waves in hot & cold drinks There's a distinctively nostalgic, heart-warming feel with retro flavours continuing to come to the fore

Key flavours:-

- Sticky Toffee
- Crème Brulee
- Chocolate Mousse
- Red Velvet
- Tiramisu
- Cinnamon Bun / Hot Cross Bun
- Millonaires
- Black Forest
- Even Panettone at Christmas!

Example Drinks:-

Hot Cross Bun Latte – McDonalds

Florentine Mocha – Nero

Panettone Latte – Nero

Millionaires Hot Chocolate – Nero

Sticky Toffee Latte - Costa

Black Forest Hot Chocolate - Costa

Cinnamon Bun Latte / Iced Latte - Costa

Red Velvet Mocha & Hot Chocolate – Tealive (Malaysia)

Maple - featured heavily again for Autumn 23

Trend prediction:
Pumpkin Pie the new PSL?





















New edge nuts



Caramelised & roasted give our nutty about nuts trend a new edge for 2024. Hazelnut is becoming a mainstay, often paired with chocolate with Pistachio emerging

Key flavours:-

- Hazelnut
- Macadamia
- Pistachio
- Roasted Hazel
- Amaretto

Example Drinks:-

Roasted Hazel Latte & Hot Chocolate – Costa Hazelnut Mocha & Hot Chocolate – Greggs Hazelnut crunch hot chocolate – Starbucks Caramelised macadamia oat shaken espresso- Starbucks Pistachio Latte – Starbucks (US) Almond Biscotti Oat Latte & Iced – Starbucks Amaretto Latte & Iced - Nero









Berries & Betanicals



Rediscover berry flavours with delicious pairings and new wave with botanicals such as lavender adding an aromatic dimension to traditional hot beverages. Herbs and florals can provide subtle flavours and a soothing and comforting element to drinks

Key flavours:-

- Strawberry
- Cherry
- Raspberry
- Lavender

Example Drinks:-

Merry Berry Hot Chocolate – Pret Iced Strawberry Matcha Latte - Starbucks Lavender Crème Frappuccino – Starbucks (US) Iced Chai with Lavender cream cold foam – Starbucks (US)



Berries & Botanicals



Strawberry Lavender





Raspberry





Emerging spotlight



Apple



Starbucks (UK) iced apple crisp oat milk shaken espresso



Latte with spiced apple syrup, cinnamon, vanilla & apple chips Madcap Coffee (US)

Watermelon

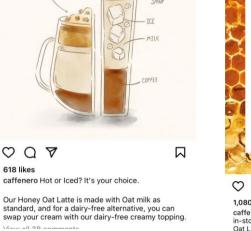


Watermelon Latte & Frappe Zus (Malaysia)



Our Honey Oat Latte is made with Oat milk as standard, and for a dairy-free alternative, you can

May all 20 comments





caffenero We've got some great *NEW* menu items in-store today! Including a new winter drink, Honey Oat Latte... more

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Sneak peek at what's to come in 2025 - 2026.



Top 10 New & Rising Trends – 2025 / 2026







OMNIVORE



BIG FUSION



CRAVE WORTHY



SLIM & TRIM



PURE & CLEAN



PREVENT THAT WASTE



SWEET TREATS



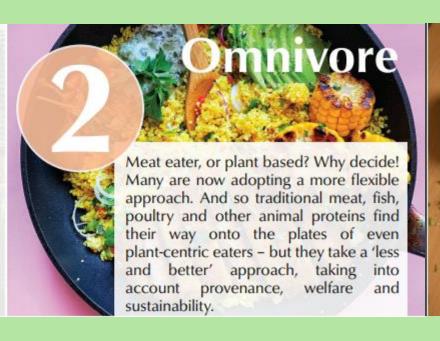
SNACK ATTACK



NEW PROTEIN



The Joy Of Missing Out (aka JOMO) is all about enjoying the 'here and now'... and not worrying about what's happening beyond your own front door! After all, who needs to go out - when you can have restaurant quality meals, top notch cocktails, and barista grade coffee at home.









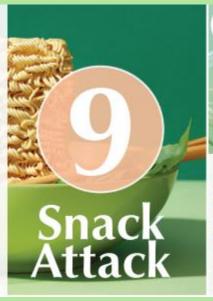
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These days our pennies may not always stretch to big blowout meals... so why not indulge with sweet treats instead! But not just any old sweets! Think homemade doughnuts, gourmet cookies, fresh baked madeleines, and retro desserts like banoffee, pavlova and lemon meringue pie.

Snacking is on the rise, as people adopt a more flexible approach to eating - rather than sticking to 'three square meals a day'. Cue, a surge in snacking innovation across fresh, frozen and ambient aisles from indulgent treats to functional bites. And the rulebook is out the window for what constitutes a snack, as mini meals become a way of life. Instant noodles, savoury croissants. microwave dumplings... anything goes.



New Protein

Advancements in plant-based tech are enabling more realistic protein alternatives – from whole cuts to stinky cheese. Meanwhile, technologies like precision fermentation continue to push frontiers of cell cultivation. In fact, protein is even being made... from thin air. And it's not all about meat alts here, as these technologies are also being deployed to create groundbreaking sweet proteins.

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